

Curriculum Vitae  
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Colin F. Camerer

Robert Kirby Professor of Behavioral Economics  
Division of Humanities and Social Sciences  
California Institute of Technology 228-77  
Pasadena, CA 91125

E-mail: [camerer@caltech.edu](mailto:camerer@caltech.edu)  
Website: [www.hss.caltech.edu/~camerer/camerer.html](http://www.hss.caltech.edu/~camerer/camerer.html)

Married, one child

EDUCATION

- University of Chicago, Graduate School of Business. MBA, 1979 (finance); Ph.D., 1981 (behavioral decision theory).
- Johns Hopkins University. BA, 1977 (quantitative studies).

ACADEMIC POSITIONS

- Director, T&C Chen Center for Social and Decision Neuroscience, 2017-present
- SS Executive Officer, Caltech, 2017-2019.
- Wharton Initiative in Neuroscience (WIN) Visiting Fellow, 2016-present
- Robert Kirby Professor of Behavioral Economics, Caltech, 2008-present.
- Rea A. and Lela G. Axline Professor of Business Economics, Caltech, 1994-2008.
- Member, Computational and Neural Systems (CNS), Caltech, 2007-present.
- Visiting Professor (sabbatical), Oxford University Department of Economics & All Souls College, 2014-15
- Professor of Strategy and Behavioral Science, University of Chicago GSB, 1991-94.
- Visiting Fellow, CASBS, Stanford University, 1997-98.
- Visiting Scholar, Russell Sage Foundation, 1991-92.
- Associate Professor of Decision Sciences (secondary appointment in Management), 1989-91; Assistant Professor, 1983-89, Wharton, University of Pennsylvania.
- Visiting Assistant Professor of Business, California Institute of Technology, Winter-Summer 1987.
- Assistant Professor of Policy and Environment, KGSM, Northwestern University, 1981-83.
- Instructor in Statistics, University of Chicago, Graduate School of Business, 1980-81.

GRANTS, AWARDS, HONORS, PATENTS

1. Doctor Honoris Causa, Stockholm School of Economics (February 2019)
2. MacArthur Foundation Fellow, 2013 (\$625,000 unrestricted award)
3. Patent accepted (U.S. Patent Application No. 13414,371), “Active Learning Decision Engines”
4. Chair, Russell Sage Foundation Behavioral Economics Roundtable, 2007-present.

5. President of the Society for Neuroeconomics, 2005-06.
6. Elected Member of the American Academy of Arts and Sciences, 2003.
7. Elected President of the Economic Science Association, 2001-03.
8. Elected Fellow of the Econometric Society, December 1999.
9. Chosen Fellow of the Society for Advancement of Economic Theory, 2011.
10. Winner, 1984-85 best paper, Center for Entrepreneurial Studies Grant to study Reputation, 1987.
11. Richard Paget Research Chair, Kellogg Graduate School of Management, Northwestern University, 1982-3.
12. Named among Top 25 Behavioral Economists <https://thebestschools.org/features/top-behavioral-economists/> July 2018

## BOOKS

- Neuroeconomics. Co-edited with Paul Glimcher, Ernst Fehr, and Russell Poldrack, Elsevier, 2008.
- Foundations of Human Sociality. Co-authored with 14 other researchers, Oxford University Press, 2004.
- Behavioral Game Theory: Experiments on Strategic Interaction. Princeton: Princeton University Press, 2003. (Chinese translation by China People's University Press).
- Advances in Behavioral Economics. Co-edited with George Loewenstein and Matthew Rabin, Princeton: Princeton University Press, 2004.
- Pathological Gambling: A Critical Review. Co-authored with 12 other National Research Council panelists, Washington D.C.: National Academy Press, 1999.
- Making Decisions about Liability and Insurance: A Special Issue of the Journal of Risk and Uncertainty. Co-edited with Howard Kunreuther. Kluwer Academic Publishers, 1993.

## PEER-REVIEWED JOURNAL ARTICLES

2019

1. Taisuke Imai, Kang Min Jeong, and Colin F. Camerer. "When the eyes say buy: Visual fixations during hypothetical consumer choice improve prediction of actual purchases" *J Economic Science Association*, accepted (<https://link.springer.com/article/10.1007/s40881-019-00071-3>)

2018

1. <https://www.nature.com/articles/s41562-018-0399-z> FINISH
2. Reutskaja, Elena, Axel Lindner, Rosemarie Nagel, Richard Andersen, and Colin F. Camerer. "Neural signatures of choice overload" *Nature Human Behavior* (in press)
3. Nave, Gideon, Amos Nadler, David Zava, Colin Camerer, Hilke Plassman. "Single-Dose Testosterone Administration Increases Men's Preference for Status Goods", *Nature Communications* (in press)
4. Ring, Patrick et al . It's all about gains: Risk preferences in problem gambling. *Journal of Experimental Psychology: General*, in press
5. Song, Qi , Owen Footer , Colin Camerer and Dean Mobbs. A collaborator's reputation can bias decisions and anxiety under uncertainty, " *Journal of Neuroscience*. In press.
6. Camerer, Colin F., Nave, Gideon, Alec Smith and. Dynamic unstructured bargaining with private information: theory and experiment. *Management Science* (in press)

2017

7. Benjamin, Dan (and 71 others) “Redefine statistical significance” *Nature Human Behavior*, in press
8. Nave, Gideon, Amos Nadler, David Zava and Colin Camerer. Single dose testosterone administration impairs cognitive reflection in men. *Psychological Science*, in press.
9. Kang, Min Jeong and Colin F. Camerer. “Measured anxiety and choices in experimental timing games”, *Research in Economics*, in press
10. Camerer, Colin F. and Dean Mobbs. “Differences in behavior and brain activity during hypothetical and real choices”. *Trends in Cognitive Sciences*, January 2017, 21 (1) 46-56
11. Krajbich, Ian, Colin F. Camerer, Antonio Rangel. “Exploring the Scope of Neurometrically Informed Mechanism Design”, *Games and Economic Behavior*, January 2017, 101,49-62.

2016

12. Ho, Juin-Kuan Chong, Teck-Hua, and Colin F. Camerer. “A Generalized Cognitive Hierarchy Model of Games” *Games and Economic Behavior*, 2016, 99 (C), 257-274
13. Frydman, Cary and Colin F. Camerer. “Neural evidence of regret and its implications for investor behavior” *Review of Financial Studies*, 2016, 29 (11): 3108-3139 (one of four finalists for 2017 Exeter Prize for best paper in experimental, behavioral economics and decision theory)
14. Frydman, Cary and Colin F. Camerer. The psychology and neuroscience of financial decision making. *Trends in Cognitive Sciences*, September 2016, 20(9), 661-675.
15. Brunnlieb, Claudia, Gidi Nave, Colin F. Camerer, Stephan Schosser, Bodo Vogt, Thomas F. Münte, and Marcus Heldmann. “Vasopressin increases human risky cooperative behavior” *PNAS*, 2016 113 (8) 2051-2056.
16. Tanaka, Tomomi and Colin F. Camerer. “Trait perceptions influence economic out-group bias: Lab and field evidence from Vietnam” *Experimental Economics*, September 2016, 19(3), 513–534.
17. Camerer, Colin F., Salvatore Nunnari, and Thomas R. Palfrey. “Quantal Response and Nonequilibrium Beliefs Explain Overbidding in Maximum-Value Auctions” *Games and Economic Behavior*, July 2016, 98, 243–263.
18. Colin F. Camerer, Anna Dreber, Eskil Forsell, Teck-Hua Ho, Jürgen Huber, Magnus Johannesson, Michael Kirchler, Johan Almenberg, Adam Altmejd, Taizan Chan, Emma Heikensten, Felix Holzmeister, Taisuke Imai, Siri Isaksson, Gideon Nave, Thomas Pfeiffer, Michael Razen, and Hang Wu. “Do lab experiments in economics replicate?” *Science*. 2016 Mar 25, 351(6280):1433-6.

2015

19. John P. O’Doherty and Colin F. Camerer. “Editorial overview: Neuroeconomics” *Current Opinion in Behavioral Sciences*, 2015, 5: v-viii.
20. Nave, Gide, Colin F. Camerer, and Michael McCullough. “Does oxytocin increase trust in humans? A critical review of research” *Perspectives on Psychological Research*, 2015 10(6): 772-789.
21. Camerer, Colin F., Teck-Hua Ho, and Juin Kuan Chong. “A psychological approach to strategic thinking in games” *Current Opinion in Behavioral Sciences*, 2015, 3: 157-162.
22. Sokol-Hessner, Peter, Sandra Lackovic, Russell H. Tobe, Colin F. Camerer, Bennett Leventhal, and Elizabeth A. Phelps. “Determinants of Propranolol selectively effect on Loss Aversion” *Psychological Science* , 2015, 26(7): 1123-1130.

23. Ray, Debajyoti, Matthew Shum, and Colin F. Camerer. "Loss-Aversion in Post-sale Purchases of Consumer Products and Their Substitutes" *American Economic Review*, 2015, 105(5): 376-380.
24. Carlson, Kyle, Joshua Kim, Annamaria Lusardi, and Colin F. Camerer. "Do NFL Players with Short-Lived Income Spikes Smooth Consumption?" *American Economic Review*, 2015, 105(5): 381-384.
25. Van Dolder, Dennie, Martijn J. Van den Assem, Colin F. Camerer, and Richard Thaler. "Standing United or Falling Divided? High Stakes Bargaining in a TV game show" *American Economic Review*, 2015, 105(5): 402-407.

2014

26. Brocas, Isabelle, Juan Carrillo, Stephanie Wang and Colin F. Camerer. "Using eyetracking to understand choices in zero-sum private information betting games" *Review of Economic Studies*, 2014, 81(3): 944-970.
27. Smith, Alec, B. Doug Bernheim, Colin F. Camerer, and Antonio Rangel. "Neural activity reveals preferences without choices" *American Economic Journal: Microeconomics*, 2014 6(2): 1-36.
28. Camerer, Colin F. "Behavioral economics" *Current Biology*, 2014, 24(18): R867-R871.
29. Smith, Alec, Terry Lohrenz, Justin King, P. Read Montague, Colin F. Camerer. "Neural signals of irrational exuberance during endogenous experimental market bubbles" *PNAS*, 2014, 111(29): 10503-10508.
30. Martin' Chris, Rahul Bhui, Peter Bossaerts, Tetsuro Matsuzawa, Colin F. Camerer "Chimpanzee choice rates in competitive games match equilibrium game theory predictions" *Nature Scientific Reports*, 2014, 4 (5182).  
<http://www.nature.com/srep/2014/140605/srep05182/full/srep05182.html>
31. Frydman, Cary, Nicholas Barberis, Colin Camerer, Peter Bossaerts, and Antonio Rangel. "Using neural data to test a theory of investor behavior: An application to realization utility" *Journal of Finance*, 2014, 69(2): 907-946.
32. Aoki, Ryuta, Madoka Matsumoto, Yukihiro Yomogida, Keise Izuma, Kou Murayama, Ayaka Sugiura, Colin F. Camerer, Ralph Adolphs, and Kenji Matsumoto. "Social equity in the number of choice options is represented in the ventromedial prefrontal cortex" *Journal of Neuroscience*, 2014, 34(18): 6413-21.
33. Miguel, Edward (+18 coauthors including Colin F. Camerer). "Promoting transparency in social science research" *Science*, 2014, 343(6166): 30-31.

2013

34. Camerer, Colin F. "A review essay about "Foundations of Neuroeconomic Analysis" by Paul Glimcher" *Journal of Economic Literature*, 2013, 51(4): 1155-82.
35. Sonnemman, Ulrich, Craig Fox, Colin F. Camerer, and Thomas Langer "How psychological framing affects economic market prices in the lab and field" *PNAS*, 2013, 110(29): 11779-11784.
36. De Martino, Benedetto, John P. O'Doherty, Debajyoti Ray, Peter Bossaerts and Colin Camerer. "In the mind of the market: theory of mind biases value computation during financial bubbles" *Neuron*, 2013, 79(6): 1222-1231.
37. Camerer, Colin and Min Jeong Kang. "fMRI evidence of a hot-cold empathy gap in hypothetical and real aversive choices" *Frontiers in Decision Neuroscience*, 2013, 7 (104).  
[http://www.frontiersin.org/Decision\\_Neuroscience/10.3389/fnins.2013.00104/abstract](http://www.frontiersin.org/Decision_Neuroscience/10.3389/fnins.2013.00104/abstract)
38. Camerer, Colin F. "Goals, methods and progress in neuroeconomics" *Annual Review of Economics*, 2013, 5: 425-455.

39. Camerer, Colin F. "Experimental, cultural and neural evidence of deliberate prosociality" *Trends in Cognitive Sciences*, 2013, 17(3): 106-108.
40. Sokol-Hessner, Peter, Colin F. Camerer, and Elizabeth Phelps. "Emotion regulation reduces loss aversion and decreases amygdala responses to losses" *Social Cognitive and Affective Neuroscience*, 2013, 8(3): 341-350.
41. Janowski, Vanessa, Colin F. Camerer and Antonio Rangel. "Empathic choice involves vmPFC value signals that are modulated by social processing implemented in IPL" *Social Cognitive and Affective Neuroscience*, 2013, 8(2): 201-208.
42. Takahashi, Hidehiko (+15 coauthors including Colin F. Camerer). "Norepinephrine in the brain is associated with aversion to financial loss" *Molecular Psychiatry*, 2013, 18: 3-4.

2012

43. Brown, Alex, Dan Lovallo and Colin F. Camerer "Estimating structural models of equilibrium and cognitive hierarchy thinking in the field: The case of withheld movie critic reviews" *Management Science*, 2012, 59(3): 733-747.
44. Soltani, Alireza, Benedetto De Martino, and Colin F. Camerer "A range-normalization model of context-dependent choice" *PLoS Computational Biology*, 2012, 8(7): e1002607.
45. Wu, Daw-An, Stephanie Wang, Shinsuke Shimojo, and Colin F. Camerer. "Shared attention reduces visual hindsight bias" *Psychological Science*, 2012, 23(12): 1524-33.
46. Bhatt, Meghana, Terry Lohrenz, Colin F. Camerer, P. Read Montague. "Distinct contributions of the amygdala and parahippocampal gyrus to suspicion and strategic uncertainty in a repeated bargaining game" *PNAS*, 2012, 109(22): 8728-8733.
47. Henrich, Joseph (+22 coauthors including Colin F. Camerer) "Culture does account for variation in game behaviour" *PNAS*, 2012, 109(2): E32-E33.
48. Krajbich, Ian, Dingchao Lu, Colin Camerer, and Antonio Rangel. "The attentional drift-diffusion model extends to simple purchasing" *Frontiers in Psychology*, 2012, 3 (193).
49. Lovallo, Dan, Carmina Clarke, and Colin Camerer. "Robust analogizing and the outside view: Two empirical tests of case-based decision making" *Strategic Management Journal*, 2012, 32: 496–512.
50. Yamada, Makiko, Colin F. Camerer, Saori Fujie, Motoichiro Kato, Tetsuya Matsuda, Harumasa Takano, Hiroshi Ito, Tetsuya Suhara, and Hidehiko Takahashi. "Neural circuits in the brain that are activated when mitigating criminal sentences" *Nature Communications*, 2012, 3 (759).
51. Brown, Alex, Dan Lovallo and Colin F. Camerer "To review or not to review? Limited strategic thinking and box office revenues of unreviewed movies" *American Economic Journal: Microeconomics*, 2012, 4(2): 1-26 (lead article).

2011

52. Izuma, Keise, Kenji Masumoto, Colin F. Camerer, and Ralph Adolphs. "Insensitivity to social reputation in autism" *PNAS*, 2011, 108(42): 17302-17307.
53. Brunner, Christoph, Colin F. Camerer and Jacob Goeree. "Stationary Concepts for Experimental 2 x 2 Games: Comment" *American Economic Review*, 2011, 101(2): 1029-40.
54. Hare, Todd, Wolfram Schultz, Colin F. Camerer, John P. O'Doherty, and Antonio Rangel. "The transformation of stimulus value signals into motor commands during simple choice" *PNAS*, 2011, 108(44): 18120-18125.

55. Alison Harris, Colin F. Camerer, Ralph Adolphs, and Antonio Rangel. "Dynamic construction of stimulus values in the ventromedial prefrontal cortex." *PLoS One*, 2011, 6(6): e21074.
56. Östling, Robert, Joseph Wang, Eileen Chou, and Colin F. Camerer. "Strategic thinking and learning in the field and lab: Evidence from Poisson LUPU lottery games" *American Economic Journal: Microeconomics*, 2011, 3(3): 1–33 (lead article)
57. Reutskaja, Elena, Johannes Puls-Konnenberg, Rosemarie Nagel, Colin F. Camerer, and Antonio Rangel. "Search dynamics in consumer choice under time pressure: An eye-tracking study" *American Economic Review*, 2011, 101(2): 900-906
58. Frydman, Cary, Colin F. Camerer, Peter Bossaerts, and Antonio Rangel. "MAOA-L carriers are better at making optimal financial decisions under risk" *Proceedings of Royal Society B*, 2011, 278(1714): 2053-2059.
59. Kang, Min Jeong, Mickael Camus, Antonio Rangel, and Colin F. Camerer. "Hypothetical and real choice differentially activate common value regions" *Journal of Neuroscience*, 2011, 31(2): 461-468.

2010 and earlier

60. Camerer, Colin F. "Removing financial incentives demotivates the brain", *PNAS*, 2010, 107(49): 20849-20850.
61. Takahashi, Hidehiko (+13 coauthors including Colin F. Camerer), Tetsuya Suhara. "Dopamine D1 receptor density correlates with nonlinear probability weighting in risky choice." *Journal of Neuroscience*, 2010, 30(49): 16567-16572.
62. Bhatt, Meghana, Terry Lohrenz, Colin F. Camerer and P. Read Montague. "Neural signatures of strategic types in a two-person bargaining game" *PNAS*, 2010, 107(46): 19720-19725.
63. Bushong, Benjamin, Lindsay M. King, Colin F. Camerer, and Antonio Rangel. "Pavlovian processes in consumer choice: The physical presence of a good increases willingness-to-pay". *American Economic Review* September 2010, 100(4): 1556-1571.
64. Wang, Joseph Tao-yi, Michael Spezio and Colin F. Camerer. "Pinocchio's pupil: Eye-tracking and pupil dilation in sender-receiver games" *American Economic Review*, 2010, 100(3): 984–1007.
65. Tanaka, Tomomi, Quang Nguyen and Colin F. Camerer. "Risk and time preferences in Vietnam: Evidence from experiments and household surveys" *American Economic Review*, 2010, 100(1): 557-571.
66. Schlicht, Erik J., Shinsuke Shimojo, Colin F. Camerer, Peter Battaglia and Ken Nakayama. "Human wagering behavior depends on opponents' faces" *PLoS ONE*, 2010 5(7): e11663.
67. DeMartino, Benedetto, Colin F. Camerer and Ralph Adolphs. "Amygdala damage abolishes loss-aversion" *PNAS*, 2010, 107(8): 3788-3792.
68. Tricomi, Elizabeth, Antonio Rangel, Colin F. Camerer and John P. O'Doherty. "Neural evidence for inequality averse social preferences" *Nature*, 2010, 463(7284): 1089-1091.
69. Hare, Todd, Colin F. Camerer, Dan Knopfle, John P. O'Doherty and Antonio Rangel. "Value computations in VMPFC during charitable decision-making incorporate input from regions involved in social cognition" *Journal of Neuroscience* 2010, 30(2): 583-590.
70. Feiler, Lauren and Colin F. Camerer. "Code creation in endogenous merger experiments" *Economic Inquiry*, 2010, 48(2): 337–352.
71. Camus, Mickael, Neil Halelamien, Hilke Plassman, Shinsuke Shimojo, John P. O'Doherty, Colin F. Camerer and Antonio Rangel. "TMS to right DLPFC reduces goal values for food objects" *European Journal of Neuroscience*, 2009, 30(10): 1980-1988.



72. Krajbich, Ian, Colin F. Camerer, John Ledyard and Antonio Rangel. "Using neural measures of economic value to solve the public goods free-rider problem" *Science*, 2009, 326(5952): 596-599.
73. Kang, Min Jeong, Ming Hsu, Ian Krajbich, Samuel McClure, George Loewenstein, and Colin F. Camerer. "The wick in the candle of learning: Curiosity activates reward regions and enhances memory for surprising facts" *Psychological Science*, 2009, 20(8): 963-973.
74. Rogers, Brian W., Thomas R. Palfrey, and Colin F. Camerer. "Heterogeneous quantal response equilibrium and cognitive hierarchies" *Journal of Economic Theory*, 2009, 144(4): 1440-1467.
75. Capra, Mónica, Tomomi Tanaka, Lauren Munyan, Veronica Sovero, Charles Noussair and Colin F. Camerer "The impact of simple institutions in experimental economies with poverty traps" *Economic Journal*, 2009, 119(539): 977-1009 (lead article).
76. Brown, Alexander, Colin F. Camerer, and Eric Chua. "Learning and visceral temptation in dynamic savings experiments" *Quarterly Journal of Economics*, 2009, 124(1): 197-231.
77. Hare, Todd, Colin F. Camerer and Antonio Rangel. "Self control in decision making involves modulation of the vmPFC valuation circuitry" *Science*, 2009, 324(5927): 646-648.
78. Hsu, Ming, Chen Zhao, Ian Krajbich and Colin F. Camerer. "Neural correlates of nonlinear weighting of probability" *Journal of Neuroscience*, 2009, 29(7): 2231-2237.
79. Krajbich, Ian, Ralph Adolphs, Daniel Tranel, Natalie Denburg, and Colin F. Camerer. "Economic games quantify diminished sense of guilt in patients with damage to the prefrontal cortex" *Journal of Neuroscience*, 2009, 29(7): 2188-2192.
80. Sokol-Hessner, Peter, Mauricio Delgado, Ming Hsu, Colin F. Camerer and Elizabeth Phelps. "Thinking like a trader: Cognitive re-appraisal and loss-aversion" *PNAS*, 2009, 106(13): 5035-5040.
81. Knoepfle, Dan, Joseph Tao-yi Wang and Colin F. Camerer. "Using eyetracking to discriminate game theory learning models" *Journal of the European Economic Association*, 2009, 7(2-3): 388-398.
82. Camerer, Colin F. "Neuroeconomics: Opening the gray box" *Neuron*, 2008, 60(3): 416-419.
83. Wolfram Schultz, Kerstin Preuschoff, Colin F. Camerer, Ming Hsu, Christopher D. Fiorillo, Philippe N. Tobler, and Peter Bossaerts. "Explicit neural signals reflecting reward uncertainty" *Phil. Trans. R. Soc. B*, 2008, 363(1511): 3801-3811.
84. Rangel, Antonio, Colin F. Camerer and P. Read Montague. "A framework for studying the neurobiology of value-based decision-making" *Nature Reviews Neuroscience*, 2008, 9: 545-556.
85. Camerer, Colin F. "The potential of neuroeconomics" *Economics and Philosophy*, 2008, 24(S3): 369-379.
86. Hare, Todd, John O'Doherty, Colin F. Camerer, Wolfram Schultz, and Antonio Rangel. "Dissociating the Role of the Orbitofrontal Cortex and the Striatum in the Computation of Goal Values and Prediction Errors" *Journal of Neuroscience*, 2008, 28(22): 5623-5630.
87. Camerer, Colin F., Xin Wang and Teck-Hua Ho. "Individual differences in EWA learning with partial payoff information" *Economic Journal*, 2008, 118(525): 37-59.
88. Fehr, Ernst and Colin F. Camerer. "Social neuroeconomics: the neural circuitry of social preferences" *TRENDS in Cognitive Sciences*, 2007, 11(10): 419-427.
89. Lohrenz, Terry, Kevin McCabe, Colin F. Camerer and P. Read Montague. "Neural signature of fictive learning signals in a sequential investment task" *PNAS*, 2007, 104(22): 9493-9498.
90. Camerer, Colin F. "Neuroeconomics: Using neuroscience to make economic predictions" *Economic Journal*, 2007, 117(519): C26-C42 (Hahn Lecture).  
Reprinted in D. Hausman (Ed.) *Readings in Economic Methodology*.
91. Ho, Teck-Hua, Colin F. Camerer and Juin-Kuan Chong. "Self-tuning experience weighted attraction learning" *Journal of Economic Theory*, 2007, 133(1): 177-198.
92. Chong, Juin-Kuan, Colin F. Camerer and Teck-Hua Ho. "A learning-based model of repeated games with incomplete information" *Games and Economic Behavior*, 2006, 55(2): 340-371.

93. Tomlin, Damon, M. Amin Kayali, Brooks King-Casas, Cedric Anen, Colin F. Camerer, Steven R. Quartz and P. Read Montague. "Agent-specific responses in the cingulate cortex during economic exchanges" *Science*, 2006, 312(5776): 1047-1050.
94. Camerer, Colin F. and Fehr, Ernst. "When Does 'Economic Man' Dominate Social Behavior?" *Science*, 2006, 311(6): 37-52.
95. Ho, Teck-Hua, Noah Lim and Colin F. Camerer. "Modeling the psychology of consumer and firm behavior with behavioral economics" *Journal of Marketing Research*, 2006, 43(3): 307-331.
96. King-Casas, Brooks, Damon Tomlin, Cedric Anen, Colin F. Camerer, Steven R. Quartz, and P. Read Montague. "Getting to know you: reputation and trust in a two-person economic exchange" *Science*, 2005, 308(5718): 78-83.
97. Hsu, Ming, Meghana Bhatt, Ralph Adolphs, Daniel Tranel, and Colin F. Camerer. "Neural systems responding to degrees of uncertainty in human decision-making" *Science*, 2005, 310(5754): 1680-1683.
98. Bhatt, Meghana and Colin F. Camerer. "Self-referential thinking and equilibrium as states of mind in games: fMRI evidence" *Games and Economic Behavior*, 2005, 52(2): 424-459.
99. Henrich, Joseph, Robert Boyd, Samuel Bowles, Colin F. Camerer, Ernst Fehr, Herbert Gintis, Richard McElreath, Michael Alvard, Abigail Barr, Jean Ensminger, Kim Hill, Francisco Gil-White, Michael Gurven, Frank Marlowe, John Q. Patton, Natalie Smith, and David Tracer. "Economic man in cross-cultural perspective: Behavioral experiments in 15 small-scale societies" *Behavioral and Brain Sciences*, 2005, 28 (6): 795-855.
100. Camerer, Colin F., Stephanie Kovalchik, David M. Grether, Charles R. Plott and John M. Allman. "Aging and decision making: a comparison between neurologically healthy elderly and young individuals" *Journal of Economic Behavior and Organization*, 2005, 58(1): 79-94.
101. Camerer, Colin F., Nava Ashraf and George Loewenstein. "Adam Smith, Behavioral Economist" *Journal of Economic Perspectives*, 2005, 10(3): 131-145.
102. Camerer, Colin F., George Loewenstein and Drazen Prelec. "Neuroeconomics: How neuroscience can inform economics" *Journal of Economic Literature*, 2005, 34(1): 9-65.
103. Camerer, Colin F., George Loewenstein and Drazen Prelec. "Neuroeconomia, that is as the neuroscienze can give new forms the economy" *Sistemi Intelligenti*, 2004, 16(3): 337-418 (in Italian).
104. Weber, Roberto, Colin F. Camerer, and Mark Knez. "Timing and virtual observability in ultimatum bargaining and 'weak-link' coordination games" *Experimental Economics*, 2004, 7(1):25-48.
105. Camerer, Colin F., Teck-Hua Ho and Kuan Chong. "A cognitive hierarchy model of behavior in games" *Quarterly Journal of Economics*, 2004, 119(3): 861-898.
106. Camerer, Colin F. "Behavioral game theory: Plausible formal models that predict accurately" *Behavioral and Brain Sciences*, 2003, 26(2): 157-158.
107. Camerer, Colin F. "Strategizing in the Brain" *Science*, 2003, 300(5626): 1673-1675.
108. Camerer, Colin F. "Behavioural studies of strategic thinking in games" *TRENDS in Cognitive Sciences*, 2003, 7(5): 225-231 (Invited paper).
109. Weber, Roberto, and Colin F. Camerer. "Cultural conflict and merger failure: an experimental approach" *Management Science*, 2003, 49(4): 400-415.  
Reprinted in J. Krug (Ed.), *Mergers and Acquisitions*. SAGE Publications
110. Camerer, Colin F., Samuel Issacharoff, George Loewenstein, Ted O'Donoghue, and Matthew Rabin. "Regulation for conservatives: behavioral economics and the case for 'asymmetric paternalism'" *University of Pennsylvania Law Review*, 2003, 151(3): 1211-1254.  
Reprinted in J. Rachlinski (Ed.), *Behavioral Law and Economics*. Cheltenham UK: Edward Elgar Publishing (2009).



111. Johnson, Eric, Colin F. Camerer, Sankar Sen, and Talia Rymon. "Detecting failures of backward induction: monitoring information search in sequential bargaining" *Journal of Economic Theory*, 2002, 104(1): 16-47 (lead article).
112. Camerer, Colin F., Teck-Hua Ho, and Juin Kuan Chong. "Sophisticated EWA learning and strategic teaching in repeated games" *Journal of Economic Theory*, 2002, 104(1): 137-188.
113. Camerer, Colin F., Joseph Henrich, Robert Boyd, Samuel Bowles, Ernst Fehr, Herbert Gintis, and Richard McElreath. "In search of Homo Economicus: Behavioral experiments in 15 small-scale societies" *American Economic Review*, 2001, 91(2): 73-78.  
Reprinted in "Trust", Elias Khalil (Ed.), In press, Edward Elgar Publishing.  
Reprinted in "Culture and Economic Growth" Enrico Spolaore (Ed.) In press, Edward Elgar Publishing.
114. Weber, Roberto, Colin F. Camerer, Yuval Rottenstreich, and Marc Knez. "The illusion of leadership: Misattributions of cause in coordination games" *Organizational Science*, 2001, 12(5): 582-598.
115. Camerer, Colin F., and Chris Anderson. "Experience-weighted attraction learning in sender-receiver signaling games" *Economic Theory*, 2000, 16(3): 689-718.  
Reprinted in *Advances in Experimental Markets*, T. Cason and C. Noussair (Eds.), Berlin: Springer-Verlag, 2001, 209-38.
116. Knez, Marc, and Colin F. Camerer. "Increasing cooperation in prisoner's dilemmas by establishing a precedent of efficiency in coordination games" *Organizational Behavior and Human Decision Processes*, 2000, 82(2): 194-216.
117. Camerer, Colin F. and Teck-Hua Ho. "Experience-weighted attraction (EWA) learning in normal-form games" *Econometrica*, 1999, 67(4): 827-874.
118. Camerer, Colin F. "Rappresentazione mentale dei giochi: Framing e editing" *Sistemi Intelligenti*, 1999, 11: 113-43 (in Italian).
119. Camerer, Colin F. and Dan Lovallo. "Overconfidence and excess entry: An experimental approach" *American Economic Review*, 1999, 89(1): 306-318.  
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126. Camerer, Colin F. "Bounded rationality in individual decision making" *Experimental Economics*, 1998, 1(2): 163-183.
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  136. Banks, Jeffrey, Colin F. Camerer, and David Porter. "An Experimental Analysis of Nash Refinements in Signaling Games" *Games and Economic Behavior*, 1994, 6(1): 1-31.
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  144. Camerer, Colin F., and Martin Weber. "Recent developments in modeling preferences: Uncertainty and ambiguity" *Journal of Risk and Uncertainty*, 1992, 5(4): 325-370.
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  149. \*Camerer, Colin F., George Loewenstein, and Martin Weber. "The curse of knowledge in economic settings: An experimental analysis" *Journal of Political Economy*, 1989, 97(5): 1232-1254.
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  157. Camerer, Colin F., and Keith Weigelt. "Reputation and corporate strategy: A review of recent theory and applications" *Strategic Management Journal*, 1988, 9(5): 443-454.
  158. \*Camerer, Colin F. "An experimental test of several generalized utility theories" *Journal of Risk and Uncertainty*, 1988, 2(1): 61-104.
  159. \*Camerer, Colin F. "Do biases in probability judgment matter in markets? Experimental evidence" *American Economic Review*, 1987, 77(5): 981-997.  
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  161. Camerer, Colin F. "Redirecting research in business policy and strategy" *Strategic Management Journal*, 1985, 6(1): 1-15.
  162. Camerer, Colin F. "The pricing and social value of commodity options" *Financial Analysts Journal*, 1982, 38(1): 62-66.
  163. Camerer, Colin F. "General conditions for the success of bootstrapping models" *Organizational Behavior and Human Performances* 1981, 27(3): 411-422.

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## SUBMISSIONS &amp; REVISIONS

2. Colin F. Camerer and Sera Linardi. “Robustness of Relational Contracts to Interruptions in Employer-worker Gift Exchange Experiments” (revision for *Experimental Economics* May 2019)
3. Ortoleva, Pietro, Colin Camerer, Mark Dean, Erik Snowberg. Willingness-To-Pay and Willingness-To-Accept are Probably Less Correlated than You Think (revise and resubmit *Econometrica*)
4. Meta-analysis of CTB estimates of time preference (with Taisuke Imai, Tom Rutter) (submitted *Economic Journal*)
5. Hsuan-Lin, Po, Joseph Wang, Stephanie Wang, Taisuke Imai, Alex Brown, Colin Camerer. “General Economic Principles of Bargaining and Trade: Evidence from 2,000 Classroom Experiments” (submitted to *Nature Human Behavior*)
6. Chapman, Jonathan, Mark Dean, Pietro Ortoleva, Colin F. Camerer, Erik Snowberg. “Econographics” (submitted *AER* May 2019)
7. Chapman, Jonathan, Wang, Stephanie, Erik Snowberg, Colin F. Camerer. “Dynamically optimized sequential experimentation (DOSE) for measuring economics preferences” (submitted *AER* May 2019)
8. Imai, Taisuke and Colin F. Camerer “Estimating Time Preferences from Budget Set Choices Using Optimal Adaptive Design” (*Economic Journal* 7/2019)
9. Kotha, Reddi, Young-Choon Kim, Colin Camerer, Dan Lovallo. Equality Norms, Incentives, and Reciprocity in Scientific Licensing Contracts (*Strategic Management Journal*, 2019)

## WORKING PAPERS

1. Wang, Stephanie and Colin F. Camerer. Observability Affects Attention and Choice in Experimental Social Allocation Decisions (under revision)

## WORK IN PROGRESS

1. Visual salience in games (with Xiaomin Li)
2. P-curve analysis of lab economics experiments (with Taisuke Imai, Nikhil Kotecha, Klavdia Zemlianova)
3. “Neuroeconomics” book in progress (Princeton University Press)
4. PCA identification of components of strategic IQ in experimental behavior (with Shu-Yu Liu and Joseph Tao-Yi Wang)
1. Brown, Alex, Ferdinand Viedier, Taisuke Imai, Colin F. Camerer. “A meta-analysis of estimates of loss-aversion”

## BOOK CHAPTERS

1. Camerer, Colin F., Peter Landry and Ryan Webb. “The neuroeconomics of habit”. In A Kirman, M Tedeschi (eds) *The State of Mind* (Oxford Univ Press)
2. Camerer, Colin F. “The promise and success of lab-field generalizability in experimental economics: A reply to Levitt and List.” In G. Frechette and A. Schotter (Eds.) *The Methods of Modern Experimental Economics*. Oxford: Oxford Univ. Press (in press).

3. Camerer, Colin F. "Cognitive hierarchy process models in behavioral game theory. In Gideon Keren and George Wu (Eds.), *Blackwell Handbook of Judgment and decision making: An interdisciplinary perspective*, in press.
4. Camerer, Cohen, Fehr, Glimcher, Laibson. "Neuroeconomics" in J. Kagel and A. Roth (Eds.), *Handbook of Experimental Economics- Vol. II*, 2013 (in press)
5. Camerer, Colin and Roberto Weber. "Experiments on organizational economics" In R. Gibbons and J. Roberts (Eds.), *Handbook of Organizational Economics*, 2013.
6. Camerer, Colin and Alec Smith. "The cognitive hierarchy approach to strategic thinking in games" In Holyoak and Morrison (Eds.), *Oxford Handbook of Thinking and Reasoning*, Oxford University Press, May 2013.
7. Bhatt, Meghana and Camerer, Colin. "The cognitive neuroscience of strategic thinking" in J. Decety and J. Cacciopo (Eds.), *Handbook of Social Neuroscience*, 2011.pp. 949-960.
8. Camerer, Colin. "The case for mindful economics", in A. Caplin and A. Schotter (Eds.), *The Foundation of Positive and Normative Economics: A Handbook*, Oxford University Press, 2010.
9. "Neuroeconomics: Measuring cognition and brain activity during economic decision making" in E. Michel-Kerjan and P. Slovic (Eds.), *The Irrational Economist: Making Decisions in a Dangerous World*, Public Affairs, 2009.
10. "Introduction" (with all editors) in P. Glimcher, C. Camerer, E. Fehr, R. Poldrack (Eds.), *Decision Neuroscience*, Elsevier, 2008.
11. "Strategic thinking in the brain" in P. Glimcher, C. Camerer, E. Fehr, R. Poldrack (Eds.), *Decision Neuroscience*, Elsevier, 2008.
12. "Asset market manipulation: A field experiment with racetrack betting" in C. R. Plott and V. L. Smith (Eds.) *Handbook of Experimental Economics Results*, 2008.
13. "Learning and equilibrium in games" (with Teck-Hua Ho and Juin-Kuan Chong) in C. R. Plott and V. L. Smith (Eds.), *Handbook of Experimental Economics Results*, 2008.
14. "Experimental study of law" (with Eric Talley) in M. Polinsky and S. Shavell (Eds.), *Handbook of Law and Economics*, Elsevier, 2007.
15. "Behavioral Economics" in T. Persson (Ed.), *World Congress of the Econometric Society*, 2005.
16. "Behavioral economics and organization" (with Ulrike Malmendier) in P. Diamond and H. Vartainnen (Eds.), *Behavioral Economics and Its Applications*, Princeton: Princeton University Press, 2007.
17. "Behavioral game theory. Thinking, learning, teaching" (with Teck Ho and Kuan Chong) in S. Huck (ed.), *Advances in Understanding Strategic Behaviour: Game Theory, Experiments, and Bounded Rationality: Essays in honor of Werner Güth*, Palgrave Macmillan, 2004.
18. "Cognitive hierarchy: A limited thinking theory of games" (with Kuan Chong and Teck-Hua Ho) in R. Zwick and A. Rapoport (Eds.), *Experimental Business Research- Vol. III*, Springer, 2005.
19. "Thinking about attention in games: Backward and forward induction" (with Gerard Cachon, Eric Johnson) in I. Brocas and J. Castillo (Eds.), *The Psychology of Economic Decisions*, Oxford University Press, 2004.
20. "Measuring social norms and preferences using experimental games: A guide for social scientists (with Ernst Fehr) in J. Henrich et al. (Eds.), *Foundations of Human Sociality: Experimental and Ethnographic Evidence from 15 Small-scale Societies*, Oxford University Press, 2004.
21. "EWA learning in bilateral call markets" (with David Hsia and Teck-Hua Ho) in R. Zwick and A. Rapoport, (Eds.), *Experimental Business Research*, Kluwer Academic Publishers, 2002.
22. "Strategic learning and strategic teaching" (with Teck Ho) in S. Hoch and H. Kunreuther (Eds.), *Wharton on Making Decisions*, New York: John Wiley, 2001.
23. In D. Kahneman and A. Tversky (Eds.), *Choices, Values, and Frames*, 2001. Cambridge: Cambridge University Press.

- a. "Labor supply of New York City cab drivers: One day at a time" (abridged version of QJE, 1997).
  - b. "Overconfidence and excess entry: An experimental approach" (abridged version of AER, 1999).
  - c. "Prospect theory in the wild: Evidence from the field" (Reprinted in Max H. Bazerman (Ed.), *Negotiation, Decision Making and Conflict Management*, UK: Edgar Elgar Publishing, Ltd., 2003.)
24. "Experience-weighted attraction learning in games: Estimates from weak-link games" (with Teck-Hua Ho) in D. Budescu, I. Erev, and R. Zwick (Eds.), *Games and Human Behavior: Essays in honor of Amnon Rapoport*, Lawrence Erlbaum Associates, 1999. (refereed)
  25. "Behavioral economics and nonrational organizational decision making" in J. Halpern and R. Stern (Eds.), *Debating Rationality: Nonrational Aspects of Organizational Decision Making*, Ithaca, NY: ILR Press, 1998, pp. 53-77.
  26. "An Asset Market Test of a Mechanism For Inducing Stochastic Horizons in Experiments" (with K. Weigelt) in R. M. Isaac (Ed.), *Research in Experimental Economics*, Greenwich, CT: JAI Press, 1996. (refereed)
  27. "Rules for experimenting in psychology and economics, and Why They Differ" in W. Guth and E. Van Damme (Eds.), *Understanding Strategic Interaction: Essays in Honor of Reinhard Selten*, New York: Springer-Verlag, 1996.
  28. "Coordination in organizations: A game-theoretic perspective" (with Marc Knez) in Z. Shapira (Ed.), *Organizational Decision Making*, Cambridge: Cambridge University Press, 1996, 158-187.
  29. "Individual decision making" in J. Kagel and A. Roth (Eds.), *Handbook of Experimental Economics*, Princeton, NJ: Princeton University Press, 1995.
  30. "Ambiguity-aversion and non-additive beliefs in non-cooperative games: Experimental evidence" (with Risto Karjalainen), in B. Munier and M. Machina (Eds.), *Models and Experiments on Risk and Rationality*, Moston, MA: Kluwer Academic Publishers, 1994.
  31. "Cognition and framing in sequential bargaining for gains and losses" (with Eric Johnson, Talia Rymon, and Sankar Sen) in K. Binmore, A. Kirman, and P. Tani (Eds.), *Frontiers of Game Theory*, Cambridge: MIT Press, 1994.
  32. "Information, fairness, and efficiency in bargaining" (with G. Loewenstein) in B. Mellers and J. Baron (Eds.), *Psychological Perspectives on Justice: Theory and Applications*, Cambridge: Cambridge University Press, 1993, 155-179. (refereed)
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  33. "Convergence in experimental double auctions for stochastically lived assets" (with Keith Weigelt) in D. Friedman and J. Rust (Eds.), *The Double Auction Market: Theories, Institutions and Experimental Evaluations*, Redwood City, CA: Addison-Wesley, 1993.
  34. "Recent tests of generalizations of expected utility theory" in W. Edwards (Ed.), *Utility Theories: Measurements and Applications*, Norwell, MA: Kluwer Publishing, 1992.
  35. "The use of experimental economics in strategy research" (with Keith Weigelt and Mark Hanna) in P. Shrivastava, A. Huff, and J. Dutton (Eds.), *Advances in Strategic Management*, 8, Greenwich, CT: JAI Press, 1992.
  36. "The process-performance paradox in expert judgment: Why can experts know so much and predict so badly?" (with Eric Johnson) in A. Ericsson and J. Smith (Eds.), *Toward a General Theory of Expertise: Prospects and Limits*, Cambridge: Cambridge University Press, 1991.
  37. "Do markets correct biases in probability judgment? Evidence from market experiments" in J. Kagel and L. Green (Eds.), *Advances in Behavioral Economics*, 2, Northwood, NJ: Ablex Publ., 1990.



38. "Behavioral game theory" in R. Hogarth (Ed.), *Insights in Decision Making*, Chicago: University of Chicago Press, 1990.
39. "The regression paradigm in strategy research: A critical appraisal and suggested directions" (with Liam Fahey) in J. Grant (Ed.), *Strategic Management Frontiers*, Greenwich, CT: JAI Press, 1988.
40. "Thinking economically about strategy" in J.M. Pennings (Ed.), *Organizational Strategy and Change*, San Francisco: Jossey-Bass, 1985.
41. "Underground and overpaid: Equity theory in practice" (with Kenneth R. MacCrimmon), in D.M. Messick and K.S. Cook (Eds.), *Equity Theory: Psychological and Sociological Perspectives*, New York: Praeger Press, 1983.

## BOOK REVIEWS AND DISCUSSIONS

1. Camerer, Colin F. "Comments on 'Development Economics through the Lens of Psychology' by Sendhil Mullainathan" in *Lessons of Experience: Annual World Bank Conference on Development Economics, World Bank book series*, 2005.
2. Camerer, Colin F. and Richard H. Thaler. "In honor of Matthew Rabin: Winner of John Bates Clark medal" *Journal of Economic Perspectives*, 2003, 17(3): 159-176.
3. Camerer, Colin F. and Howard Kunreuther. "Making Decisions about Liability and Risk: Editor's Comments" *Journal of Risk Uncertainty*, 1993, 7(1): 5-15.
4. Camerer, Colin F. "Comments on Noll and Krier, 'Some Implications of Cognitive Psychology for Risk Regulation'" *Journal of Legal Studies*, 1990, 19(2): 791-799.
5. Camerer, Colin F. "Book Review: Judgment and Decision Making, J. Frank Yates. Englewood Cliffs, New Jersey, Prentice-Hall Inc. 1990" *Journal of Behavioral Decision Making*, 1991, 4(1): 76-78.
6. Camerer, Colin F. "Book Review: Taking Risks: The Management of Uncertainty by Kenneth R. MacCrimmon and Donald A. Wehrung" *Administrative Science Quarterly*, 1988, 33(4): 638-640.

## MAGAZINE AND NEWSPAPER ARTICLES

1. "Taxi drivers and beauty contests" *Engineering and Science*, 1997, 60(1): 10-19. [E&S is Caltech's alumni publication].
2. Neue Zürcher Zeitung, "Der lange Weg ins Gleichgewicht: Lerntheorien und ihre Anwendung in der Ökonomie" Tuesday, 19 June 2001, p. 25. [NZZ is a leading German-language newspaper.
  - o Reprinted in *Psychologische Grundlagen der Ökonomie*, E. Fehr and G. Schwarz (Eds.), NZZ: Zurich, 2002.

## GRANTS

1. Alfred P Sloan Foundation G-2018-11259 1/1/2019-12/30/2020 "A neuroeconomic theory of habit in repeated choices" \$308,614
2. NSF SES 1757248 8/1/2019- 7/30/2020 "Collaborative Research: Predicting Unequal Treatment By Integrating Psychological & Economic Approaches" \$503,367 (with Ming Hsu, Berkeley)
3. NSF SES 1757288 8/1/2018-7/30/2019 "Collaborative Research: Meta-Analysis of Empirical Estimates of Loss-Aversion" \$55,770 (with Alex Brow, TAMU)
4. BITTS SMART grant, "Meta-analysis of behavioral economics parameters" 6/1/2016-7/31/2017 \$30,000

5. Alfred P Sloan Foundation G-2015-13929 7/1/2015-3/31/2017 “Prediction markets and replication in experimental economics” \$283,935
6. NSF SES 1261060 “Collaborative Research: Understanding and Predicting Asset Price Bubbles from Brain Activity”, \$500,000 [original budget], 8/2014-3/2017. (co-PI with Read Montague)
7. NSF SMA 1329195 “IBSS: Links Between Behavior and Attitudes Across Cultures” \$1,000,000 (co-PI) 10/1/2013-9/30/2016
8. NSF SES-009584210, “Bayesian Rapid Optimal Adaptive Design (BROAD) for Estimating Economic Preferences” \$467,536, 9/1/2012-8/30/15. (PI)
9. Tamagawa GOCE grant (joint with Tamagawa University, Tokyo; with 7 Co-PIs), 2008-13.
10. Moore grant, “Reward and decision making” (with 8 Co-PIs), 2006-2012.
11. Moore grant, “Large-scale infrastructure for economic experimentation” (with 5 Co-PIs), 2006-2013.
12. NSF, SES-0850840 “Neurometric measures of value” (with Antonio Rangel), \$670,000, 2009-12.
13. Trilience Foundation, “Biological basis of human groups”, \$101,700, 10/1/09-9/30/11.
14. HFSP RGP0056/2005-c, “Emotion and Strategy in the Brain” (with PI Angela Sirigu, 4 Co-PIs), \$900,000, 2005-08.
15. NSF: “IGERT: Brain, Mind, and Society: An Integrative Training Program in Valuation, Decision-Making Social Exchange.” (One of four co-P.I.s.), 9/1/2007-8/30/2012
16. NSF Human Social Dynamics (HSD), “Neural correlates of strategic IQ” (with Teck Ho, Ralph Adolphs).
17. NSF Grant No. SES-095779, “Experimental study of organizational culture”, \$68,585, 4/1/2001-4/1/2003.
18. NSF Grant No. SES-0078911, “Collaborative research: Sophisticated learning and strategic teaching in repeated games” (with Teck-Hua Ho), \$244,580, 8/1/2000-7/31/2003.
19. NSF Grant No. SBR-9730364, “Experience-weighted attraction learning in noncooperative games” (with Teck-Hua Ho), \$126,000, 1/1/1998-12/31/1999.
20. NSF Grant No. SBR-9511001, “Iterated Rationality in Noncooperative Games” (with Teck-Hua Ho), \$150,210, 8/1/1995-7/31/1997.
21. NSF Grant No. SES-9023531, “An Experimental Study of Learning and Rationality in Noncooperative Games” (with Eric Johnson), \$90,000, 1/1/1991-6/30/1992.
22. NSF Grant No. SES-8809299, “Coping with Risk: The Role of Insurance, Compensation and Protective Behavior” (Head P.I. with six Co-P.I.s), \$1,055,7512, 9/15/1988-7/28/1990.
23. NSF Grant No. SES-8708566, “The Effects of Institutional Structure on Judgment Biases in Experimental Asset Markets”, \$37,093, 7/15/1987-7/15/1988.
24. NSF Grant No. SES-8510758, “Do Biases in Individual Judgment Affect Market Outcomes” (Co-P.I. with Howard Kunreuther), \$51,032, 8/15/1985-1/31/1987.
25. Sol C. Snider Center for Entrepreneurial Studies Grant to study Reputation, \$5,000, 1987.
26. Sloan Foundation Grant 85-5-1 to study Decision-Making in Market Settings (with Howard Kunreuther), \$20,000, 6/1985-7/1986.
27. NYU Center for Entrepreneurial Studies Grant to study Reputation (with Keith Weigelt), \$5,000, 1984-86.

## GRANTS, AWARDS, HONORS, PATENTS

13. MacArthur Foundation Fellow, 2013 (\$625,000 unrestricted award)
14. Patent accepted (U.S. Patent Application No. 13414,371), “Active Learning Decision Engines”
15. Chair, Russell Sage Foundation Behavioral Economics Roundtable, 2007-present.
16. President of the Society for Neuroeconomics, 2005-06.
17. Elected Member of the American Academy of Arts and Sciences, 2003.

18. Elected President of the Economic Science Association, 2001-03.
19. Elected Fellow of the Econometric Society, December 1999.
20. Chosen Fellow of the Society for Advancement of Economic Theory, 2011.
21. Winner, 1984-85 best paper, Center for Entrepreneurial Studies Grant to study Reputation, 1987.
22. Richard Paget Research Chair, Kellogg Graduate School of Management, Northwestern University, 1982-3.
23. Named among Top 25 Behavioral Economists <https://thebestschools.org/features/top-behavioral-economists/> July 2018

## PROFESSIONAL ACTIVITIES

- » Current board affiliations: Journal of Risk and Uncertainty; PLoS ONE; Management Science (Behavioral Economics Department); Decision
- » Coeditor (with Ernst Fehr), Russell Sage Foundation/Princeton University Press book series in Behavioral Economics.
- » Board of Editors, Strategic Management Journal (1991-2000), Games and Economic Behavior (1992-2006), Economic Journal (2000-2005), Organizational Behavior and Human Decision Processes (1997-2007).
- » Extended editorial board, Psychological Science (2010-16);
- » Advisory Editor, Journal of Risk and Uncertainty (1990-present).
- » Associate Editor, Management Science (1989-92), Econometrica (1992-95, 1999-2007), Quarterly Journal of Economics (1989-2001), American Economic Review (2002-2008).
- » Board of Editors, Group Decision and Negotiation (1991-95).
- » Co-editor, Journal of Economics & Management Strategy (1991-93).
- » Business Strategy Department Editor, Management Science, (1992-95).
- » Member, MacArthur Foundation Preferences Network, 1996-2007.
- » Member, American Economic Association, Judgment/Decision Making Society, Society for Neuroeconomics, Society for Neuroscience.
- » Referee: Behavioral Science, Journal of Applied Psychology, Management Science, Psychological Bulletin, Journal of Business, Econometrica, Economic Journal, Strategic Management Journal, National Science Foundation (Economics, DRMS), American Economic Review, American Journal of Sociology, Journal of Economic Behavior and Organization, RAND Journal of Economics, Organization Science, Southern Economic Journal, Journal of Applied Econometrics, Journal of Law, Economics and Organization, Organizational Behavior and Human Decision Processes, Science, Journal of Political Economy, Journal of Management Studies, Journal of Experimental Social Psychology, Economic Inquiry, Psychological Review, Experimental Economics, Journal of Experimental Psychology: Applied, American Journal of Political Science, Journal of Consumer Research, Academy of Management Review, International Economic Review, Review of Economic Studies, Journal of Institutional and Theoretical Economics, Economics Letters, Journal of Applied Econometrics, Trends in Cognitive Sciences, Nature, Nature Neuroscience, Journal of Neuroscience, Neuron, Current Biology, Proceedings of the Royal Society B, Marketing Science, American Political Science Review, Neuroimage, Proceedings of the National Academy of Sciences, PLoS Computational Biology, Biological Psychiatry.
- » Secretary/treasurer, ORSA Decision Analysis SIG, 1990-93.
- » NSF review panel, Decision, Risk and Management Science, 1991-1993, 2013-2014; SBE Infrastructure, 2000.

- » NIH special panel on behavioral economics, August 2010
- » NIH panel on R24, April 2014

## INVITED TALKS

- » 1985-86: Minnesota (accounting); NYU (economics).
- » 1986-87: UCLA (decision sciences); British Columbia (commerce); Oregon (finance).
- » 1987-88: Chicago (decision research); Washington University (business); Houston (economics); Arizona (economics).
- » 1988-89: Pittsburgh (accounting); Texas-Austin (accounting); Virginia Commonwealth (economics); Johns Hopkins (political economy); Michigan (accounting).
- » 1989-90: Drexel (economics); Minnesota (accounting); Harvard (economics); Penn (economics); Rutgers (economics); Washington University (organizations).
- » 1990-91: Harvard (decision sciences); Cornell (management); SEC (finance); Santa Fe Institute; MIT (strategy).
- » 1991-92: Harvard/MIT (economics); Caltech (social sciences); Penn State (negotiations center); Germany (NSF counterpart); Carnegie-Mellon (social & decision sciences); NYU (strategy).
- » 1992-93: Berkeley (economics, psychology); Rutgers (economics); NYU (economics); Iowa (business); Northwestern (dispute resolution).
- » 1993-94: Yale (law); Chicago (behavioral science); British Columbia (commerce); Wisconsin (economics).
- » 1994-95: California-Irvine (behavioral science); UCLA (business); UC-San Diego (psychology).
- » 1995-96: California-Berkeley (institutions, economic theory); Chicago (labor); Stanford (dispute resolution); UCLA (five lectures on experimental economics).
- » 1996-97: "Behavioral game theory," SFB, Universitat Mannheim; ESSET conference in Gerzensee, Switzerland; "EWA learning," Wharton (decision sciences); Washington University (Business); Chicago (behavioral science/economics of uncertainty); Pittsburgh (economics); Harvard (behavioral economics and micro theory); NYU (economics); Bonn Conference on Theories of Bounded Rationality; Autonomia, Pompeu Fabra (Barcelona), Alicante; "Effects of incentives in experiments," Berkeley/NSF Conference on Measurement of Preferences.
- » 1997-98: "Sunk costs in the NBA," Vancouver Economics-Psychology Conference; "EWA learning," Berkeley (economics, marketing); Texas-Austin (economics), California-Santa Cruz (economics); USC (economics); Stanford (behavioral science, economics); BDRM (Miami); "Illusion of leadership," Wharton Conference in Honor of Ned Bowman; Berkeley (organizational behavior); "Experiments in strategic interaction," Stockholm School of Economics (three lectures).
- » 1998-99: "EWA learning," University of Arizona (economics); "Experiments in strategic interaction," (USC Law school, five lectures).
- » 1999-2000: "Behavioral game theory," Princeton (psychology); Columbia (business); Harvard (PELS lecture); "Strategic teaching: Boundedly rational reputation-building," Caltech; Harvard (behavioral economics); Hong Kong UST; Carnegie-Mellon.
- » 2000-01: "EWA Lite," Princeton, Wharton, NYU, Pittsburgh, Chicago; "Trust," MIT.
- » 2002-03: "Cognitive hierarchy," Columbia, Berkeley, Yale (law); "Culture," Harvard Business School.
- » 2003-2004: Claremont, UCLA, UCSB, UC Berkeley.
- » 2006-2007: "Neuroeconomics," Harvard (Psychology), Berkeley, FTC, Michigan, UCSB Summer Conference; Zurich, Univ. Tokyo; "Partition-dependence," Caltech.

- » 2007-09: “Neuroeconomics,” UC-Davis, Arne Ryde Conference (Lund, Sweden), Festschrifts for Daniel Kahneman (May 2008) and Howard Kunreuther (December 2008); Exciting Biologies (Chantilly, France, October 2008); “Eyetracking and learning in games,” European Economic Association (August 2008).
- » 2010: Berkeley Marketing Conference on Behavioral economics, April 2010.
- » 2013: Biology and Economics, Toulouse, May 2013; Bounded Rationality, Paris School Economics, May 2013.
- » 2014-15: “Neural basis of price bubbles” Essex, Birmingham, Warwick, LSE, Autonomia “Unstructured bargaining” Nuffield (Oxford), UCL/FIL “Data mining in behavioral economics” NIBS (Nottingham UK), IMEBESS (Toulouse), Pompeu Fabra (Barcelona) “Cognitive hierarchy progress” Bounded rationality, Jerusalem ERC July 2015.
- » 2016-17: “Habits” Toronto, Zurich, Wharton, World Bank, RAND (Santa Monica), Microsoft Research (Boston), Ohio State, UC-Irvine (Economics); “Real and hypothetical choices in the brain” Toronto; “Reproducibility of Lab Economics Experiments”, Stanford (Behavioral Economics), “Machine >> Man” Harvard (Bounded Rationality workshop), NBER (AI and Economics Conference)
- » 2017-18: “Salience” New York (Sloan/NOMIS), Zurich (Sloan/NOMIS Summer Camp), Evanston (Northwestern Mini-Conference); “Super Normal Stimuli” Vancouver (Evolutionary Foundations), Zurich (Sloan/NOMIS Summer Camp); “Replicability in Economics” San Francisco (Fetzer), Cologne (EESM August); “Neuroeconomics” Raleigh-Durham (Duke Summer School), Venice (Neuroeconomics Summer School)
- » 2018-19: “Visual salience in games”, Columbia Cognition & Decision; Paris December 2018; “Replicability in Economics” (BITSS September 2018, UCLA; BITSS/CEGA December 2018 Berkeley). Peking University October 2018 “Neural choice overload”
- » (Psychology/Neuroscience), “Classroom Replication” (Economics)
- » Keynote & plenary talks: BDRM, 1994 ; SPUDM, 1996 ; FUR VIII, 1997 ; ESA, 1997 ; FUR-X, 2004; ESA, 2004; Pinker Lecture (Penn), 2006; Hahn Lecture RES (Nottingham), 2006 ; Case-Western, 2006; Asian ESA, 2007; Attention & Performance conference, Vermont, 2008; Game Theory Society, Istanbul, August 2012 ; Game theory tutorial for neuroscientists, Society for Neuroeconomics, Key Biscayne FL Sept 2012 ; Asian-Pacific ESA, Tokyo February 2013 ; SPUDM, Barcelona August 2013 ; COEURE « Lab Experiments » Brussels July 2015
- » Public & plenary lectures: Earnest C. Watson Lecture, Caltech, 1996 ; New GAIM (hedge fund) conference, 2007; Biology of Cognition (Paris), 2008; FIL Visitor series, 2008; Richard Ely Lectures, “Neuroeconomics” (Johns Hopkins), May 2009; College de France symposium, May 2009; Stanford Neuroscience, December 2009; Distinguished Decision Processes Seminar, Penn Marketing, April 2010; Neuroscience (Tokyo), September, 2010; Sumerlin Lecture, Johns Hopkins, March 2011 ; Panel on Experimental Economics, LACEA Chile November 2011 ; MIT Collective Intelligence 2012, Plenary talk ; Keynote Lecture, AAMAS Valencia Spain, June 2012 ; Singapore Behavioral Economics Camp, July-Aug 2012 ; Green College Lecture UBC March 2014 ; Nancy Schwartz Memorial Lecture, KGSM Northwestern Univ., May 21, 2014 ; Society for Experimental Finance, Zurich, June 2014; Kavli Lecture in Neuroeconomics, Society for Neuroeconomics, Miami FL, USA September 2014 ; Bohm-Bawerk Lecture, University of Innsbruck, October 2014 ; Dean of Science Lecture NYU March 2015 ; Nudgestock, Deal UK June 2015 ; American Finance Association (AFA) Lecture, January 2016 ; Kim White Lecture Whitter College, 2017 ; Bogota Experimental Economics Conference (BEEC) 2018, January 2018. ”Neurofinance” March 16, 2018 Philadelphia (Rodney White Conference), Q-Group (Laguna Beach, CA October 2018); “Machine learning in bargaining” June 23, 2018, New York (Bargaining); “Behavioral economics” China Insurance Summit October 2018, Shenzhen.

“Cognitive hierarchy” Pompeu Fabra, Barcelona, October 2018. “Why process data are important for experimental economics” Texas A&M Lab Opening, November 2018.

## MEETINGS CO-ORGANIZED

- » Chen Institute Decision Making (December 1, 2018) (co-organized with Doris Tsao)
- » Trilience Human Groups conference (advisor), November 16-18 2008, Caltech.
- » NSF conference on Behavior, Networks and Computer science (assisting M. Kearns), July 2008, San Diego.
- » Neuroeconomics summer camp, (co-organized with A. Rangel and P. Glimcher), July 2006, Stanford CA.
- » Society for Neuroeconomics meeting, September 2006, Park City UT.
- » Econometric Society North American Meetings, January 2005, Philadelphia PA.
- » Conference on iterated reasoning (co-organized with A. Cabrales, S. Morris, and R. Nagel), Aug 18-19, 2002, Barcelona.
- » USC Conference on behavioral economics, law and organization (co-organized with J. Arlen, B. MacLeod, and E. Talley), June 2001.
- » Nobel Conference on Behavioral and Experimental Economics, (co-organized with T. Garling, T. Persson, L. Nilsson, J. Tirole, and J. Weibull), December 3-4, 2001.
- » Mental models of games, Venice, (co-organized with Massimo Warglien), August 20-22, 1998.
- » Russell Sage Foundation Conference on Neurobehavioral Economics, (co-organized with George Loewenstein), May 1996, Pittsburgh.
- » Russell Sage Foundation Behavioral Economics Summer Camp, July 1994, 1996, 2000 (Berkeley), 1998 (Stanford), and Summer Camp Reunion, July 1995 (Pasadena).
- » Russell Sage Foundation/NBER Meetings on Behavioral Game Theory, September 1990 (Penn), October 1993 (RSF New York), January 1996 (California).
- » Member, program committee, Judgment/Decision Making (JDM) Society, 1991-94 (program chair 1993-94).
- » “Making Decisions about Risk and Insurance”, December 6-7, 1991, The Wharton School.
- » Behavioral Decision Research in Management (BDRM), June 1-3 1990, The Wharton School.
- » ORSA Decision Analysis Sessions, October 28-30 1990, Philadelphia PA.
- » Strategy Summer Research Conference, September 1988, 1989, Long Beach Island, NJ.

## TEACHING EXPERIENCE

- » University of Chicago Graduate School of Business:
  - 320 Introductory Statistics (MBA, 1980-81)
  - 360 Business Policy (MBA, 1992-94)
  - 592 Experiments on Games (PhD, new course)
  - 593 Psychology and Economic Theory (PhD, new course)
- » Kellogg Graduate School of Management, Northwestern University, 1981-83:
  - D52 Strategy and Organization (MM)
  - E90-1 Methodology in Policy Research (PhD)
  - E90-2 Related Disciplines in Policy Research (PhD)
  - E90-3 Special Topics in Policy Research (PhD)
- » The Wharton School, University of Pennsylvania, 1983-91:



- BA807 Quantitative Methods (MBA)
  - BA975 Business Policy (MBA, Management Department)
  - BA690 Behavioral Decision Theory (MBA, new course)
  - DS2 Decision Processes (BA)
  - DS900 Decision Processes (PhD)
  - BA691 Negotiations and Decision Making (MBA, new course)
  - DS904 Experimental Economics (PhD, new course)
- » Division of Social Sciences & Humanities, California Institute of Technology, 1987, 1994-present:
- BEM100b Business Economics and Management (BA) (Corp. Fin.)
  - SS101 Mathematical Models of Choice Under Risk (BA)
  - SS102 Experimental Studies of Game Theory (BA)
  - BEM146 Organizational Design (BA)
  - Psy101 Psychology of Strategic Thinking (BA)
  - SS200 Psychology and Economic Theory (PhD)
  - SS200 Experiments on Game Theory (PhD)
  - Psy115 Cognitive Psychology (BA)
  - SS211b Advanced Economic Theory: Behavioral Economics (PhD)
  - Psy 20 Cognitive Psychology (BA)
  - Psy 101 Neural Foundations of Social Science (BA/PhD)
  - SS 280 Topics in Social Science
  - Ec 101 Behavioral Economics
  - Ec 101 Behavioral Game Theory
  - CNS 102b Brain, Mind, Society
  - SS 218 Neuroscience for economists (Spr 2010)
  - Ec 109 Frontiers of Behavioral Economics
  - Ec 101 Special topics in Marketing Science (course sponsor)
  - Ec 101 Special topics: Business Analytics (course sponsor)
  - Ec 150 Business Analytics (coordinator, then faculty)
  - SS 209 Behavioral Economics
- » Center for Talented Youth Residential Program, Dickinson College:
- Economics (summer 1983)
  - Statistics (summer 1984)

## UNIVERSITY SERVICE

- » Caltech: Director of Graduate Studies, 1998-2001. Chair, Anthropology Search, 1998-99; Chair, Economics Search, 2007-08, 2011-12; Chair BEM search 2012-13, member BEM search 2013-14; co-chair Div Chair Search, 2014; SS Executive Officer, 1/2017-12/2020
- » Chicago: Committee on Faculty Diversity, 1992-93.
- » Wharton: Co-chair, Decision Sciences Workshop, 1984-87.  
 Chair, Decision Processes Bag Lunch Seminar, 1984-91.  
 Decision Sciences Department Recruiting Committee, 1989-90.  
 Quantitative Methods waiver advisor, 1986-89.  
 Member of Wharton Core Committee, 1987-89.  
 Decision Sciences Ph.D. Admissions committee, 1988-90.

» Dissertation Committees:

- Northwestern: Rita Drieghe.
- Wharton: Jim Richardson, Mark Shanley, Sunder Balakrishnan, Don Lee, Kunbae Kim, Rajeev Gowda, Doug Easterling, Bruce Weber
- Caltech: Cedric Anen, Debrah Meloso, Ming Hsu, Noah Myung, Meghana Bhatt, Min Jeong Kang, Peter Foley, Ian Krajbich, Sera Linardi, Ronnie Bryan, Debajyoti Ray, Cary Frydman, Ben Bushong, Shabnam Hakimi, Matthew Chao, Kyle Carlson, Taisuke Imai, Rahul Bhui, Bo Chen, Nikki Sullivan, Simon Dunne, Pengfeng Sui, Qi Song
- Wharton: Joy Lu

Chaired dissertations

- » Keith Weigelt (Northwestern), “Incomplete Information Game Theory in Strategic Management,” 1985 (went to NYU; now at Wharton).
- » Marc Knez (Wharton), “Sophisticated learning in rank-order games,” 1991 (went to University of Chicago, now at Lexicon).
- » Barry Blecherman (Wharton), “Is There a Winner's Curse in Baseball Free Agency? Field and Experimental Evidence,” 1994 (went to and now at New York Polytechnic).
- » David Sally (Chicago), “On Sympathy and Reason,” 1995 (went to Cornell, now at Dartmouth).
- » Dan Lovallo (Berkeley), “The Cognitive Psychology of Entry Decisions: Experimental and Field Evidence,” 1996 (went to Wharton, now at University of Sydney).
- » All below are PhDs from Caltech:
- » Roberto Weber, “Limited Common Knowledge in Games,” 1999 (went to Carnegie-Mellon, now tenured at Univ Zurich).
- » Angela Hung, “Theory and evidence on addiction,” 2000 (went to Carnegie-Mellon, now at RAND).
- » Chris Anderson, “Behavior in bandit experiments,” 2000 (went to Univ Rhode Island, now tenured Univ Washington).
- » Ming Hsu, “Essays on neural aspects of decision,” 2006 (went to UI-Urbana Champaign, now tenured at UC-Berkeley).
- » Meghana Bhatt, “Neuroeconomics”, 2007 (went to Baylor Medical Center postdoc, now at Netflix).
- » Lauren Feiler, “Information avoidance in social choices,” 2007 (went to Carleton College, now private sector).
- » Alex Brown, “Interpersonal and intrapersonal limits on rationality,” 2008 (went and now tenured at Texas A&M Economics).
- » Min Jeong Kang (co-chair), “Neural foundations of consumer choice”, 2009 (went to UC Berkeley Marketing postdoc, now private sector).
- » Debajyoti Ray, 2014, “Efficient Methods for Empirical Tests of Behavioural Economics Theories in Laboratory and Field Experiments” (went to private sector)
- » Matthew Chao, 2015 (went to Williams College)
- » Kyle Carlson 2015 (went to Twitter, now at Stripe)
- » Taisuke Imai, “Essays in Revealed Preference Theory and Behavioral Economics,” 2016 (went to LMU Munich)
- » Rahul Bhui 2016 (went to Harvard Psychology/Economics postdoc)
- » Gideon Nave 2016 (went to Wharton, Univ Penn)
- » Xiaomin Li 2020 (expected)
- » Anastasia Buyalskaya 2022 (expected)

- » Marcos Gallo 2023 (expected)

#### Postdocs

- 1995-97 Yuval Rottenstreich (went to Chicago, now at NYU)
- 1998-00 Robert Kurzban (went to Penn)
- 2004-07 Tomomi Tanaka (went to Arizona State Univ., now World Bank)
- 2004-07 Joseph Wang (went to National Taiwan Univ.)
- 2007-08 Mickael Camus (went to private sector)
- 2007-10 Todd Hare (went to Univ. Zurich)
- 2008-11 Stephanie Wang (went to U. Pitt, Economics)
- 2009-11 Daw-An Wu (went to technical staff, Caltech)
- 2009-10 Alison Harris (went to Claremont-McKenna)
- 2010-11 Mili Milosjavic (went to Univ Miami, now at SMU)
- 2009-13 Alec Smith (went to Compass/Lexecon, then Va Tech Dept Economics)
- 2011-13 Min Jeong Kang (went to private sector, Korea)
- 2013-14 (hosted) Ryuta Aoki (Tamagawa)
- 2013-15 Romann Weber (went to Disney Research-Zurich)
- 2013-15 (hosted) Peter Landry (Duke PhD, went to U. Toronto Rotman-Marketing)
- 2016-17 Taisuke Imai (went to Univ Munich)
- 2018-20 Dev Bose

#### WORK EXPERIENCE

- » Writer-in-residence, Washingtonian magazine, summer 1980.
- » Security analyst, Morgan Guaranty Trust Co., summer 1978.
- » Reporter, Atlantic Publications, Delaware 1977 (best job ever).

#### SOCIAL MEDIA

- » TEDx talk, “Neuroscience, game theory, monkeys” (c 350k views May 2013)  
[http://www.ted.com/talks/colin\\_camerer\\_neuroscience\\_game\\_theory\\_monkeys.html](http://www.ted.com/talks/colin_camerer_neuroscience_game_theory_monkeys.html)
- » Twitter @CFCamerer as of 9/2012
- » LinkedIn

#### CONSULTING & PRACTITIONER SPEAKING

- » Academic advisor, Moblab, 2018-present
- » Lecture series, Susquehanna Investment Group, 1994.
- » Speaker, First Quadrant Advisory Panels, April 1996 (Florida), August 1996 (London).
- » DAIS Group Investments, March 1997 (Palm Springs).
- » McKinsey Consulting, March 2000 (London).
- » GAIM Hedge Fund Conference, June 2007 (Monaco).
- » OECD Conference on Regulation, March 2008 (Paris).
- » Acted/photographed in a commercial, Daiwa Securities, spring 2006 (aired print/TV in Japan).
- » Scientific advisor for Trilience, 2006-present.
- » SAC Capital, November 2009, June 2010.
- » Milken Institute Global Conference, April 23, 2010, “Do our financial models still work?”
- » Express Scripts, Consumerology Scientific Advisory Board, Fall 2010-2013

- » Bloomberg/SSGA, October 2016
- » Paid Scientific Advisor
  - Beachmint
  - Payoff
  - Audi
  - Netflix